

Windows Server 2012 and 2012 R2 EOL Migrations

Win more opportunities. Increase margins.
Improve service delivery.



Deliver complex server migration programs faster with less risk, while maintaining – and even increasing – margins and service quality. ReadyWorks gives you a repeatable process to grow your business.

ReadyWorks is a digital platform conductor. It collects, cleans, and normalizes critical program data, analyzes risk, automates and orchestrates workflows, and provides real-time status in a single command and control platform. Use ReadyWorks to achieve faster time to value, reduce migration risk, improve program transparency, and ensure everything remains on track, from data discovery to program delivery.

With ReadyWorks, you'll be able to:

- Reduce service delivery costs by 40% or more.
- Improve margins.
- Deliver programs 30% faster.
- Create a repeatable process to grow your business.

Achieve Faster Time to Value with Less Risk

Use ReadyWorks to Orchestrate Complex IT Infrastructure Programs:



Integrate Data: Collect, clean, and normalize critical program data.



Analyze and Plan: Accurately scope projects, mitigate risk with better data.



Conduct: Automate and orchestrate human and system tasks.



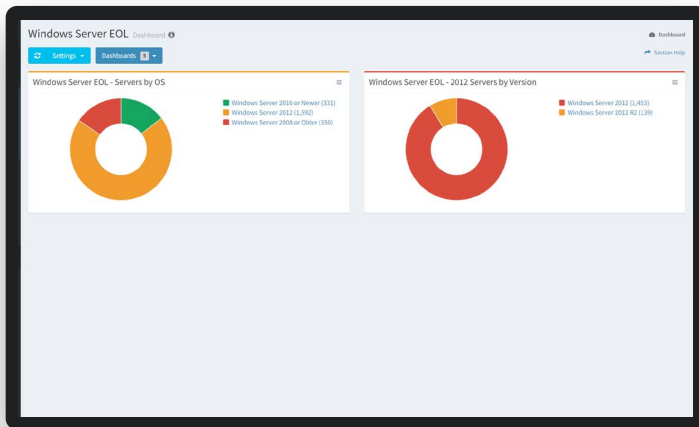
Visualize: Assess status and risk.



Start with clean data to reduce migration risk

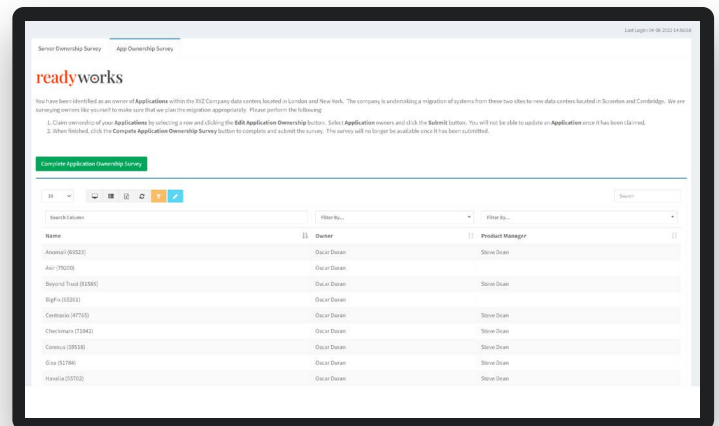
A successful server migration requires accurate, up-to-date information on applications, hardware, application owners and users, and all their complex interdependencies.

ReadyWorks automates data collection, aggregation, and analysis to provide you with clean, accurate information that will save you months of effort during the discovery phase of your migration program.



- Connect ReadyWorks to all data sources. Ingest information from spreadsheets too.
- Easily identify data gaps and mismatches, including app owner information.
- Identify application users.

- Leverage self-guided surveys to collect missing information. Use customizable templates to gain a single, centralized view of all application requirements.
- Rationalize large volumes of data into a manageable view.
- Automatically update information when changes are made to data sources.
- Visualize information in a single, centralized view to analyze and plan your server migration.



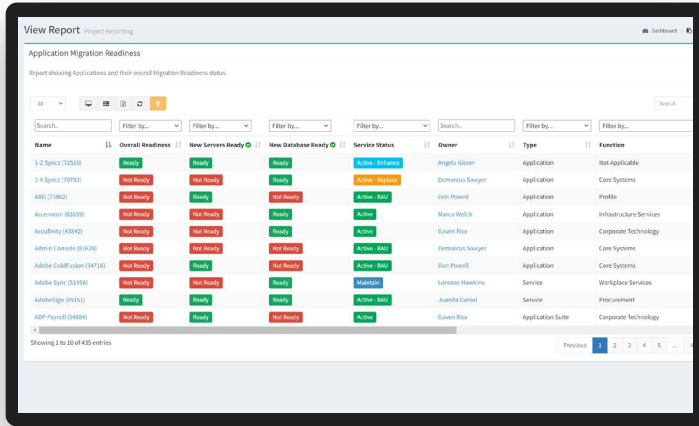
This will allow you and your teams to:

- Accurately scope each server migration project.
- Differentiate yourself from the competition during pre-sales using a prospect's own data to justify price, effort, and migration timeline.
- Minimize risks, delays, and business disruption to improve service delivery.



Build more accurate plans

Enhance program quality, reduce business disruptions, and drive better customer experiences with ReadyWorks:



- Analyze hardware and application readiness to inform your migration plan.
- Automatically populate build sheets and task templates.
- Automate integration of customer key business requirements and blackout days to inform scheduling.



Automate workflows

ReadyWorks automates 50% or more of repetitive tasks, giving you a repeatable, scalable process for all server migrations

- Automate communications with end users and stakeholders including requests for information about applications and servers, reminders, and escalations to cut the time spent chasing information.
- Automate testing process including opening and closing tickets, communications with application testers, escalations, sign-off, and issue reporting.
- Use migration readiness to trigger tasks and system workflows.



Analyze results

Use ReadyWorks to gain a clear, real-time view of the progress of your Windows server migration without having to analyze rows of data in multiple spreadsheets.

- Easily see application migration progress.
- Provide clear accountability for issues and/or roadblocks.
- Give customers full transparency into program status.
- Maintain up-to-date audit trails for each server migration and all application testing certifications.

Global Service Provider Adds \$10M in Sales During First Year with ReadyWorks

This firm sought a way to drive down its delivery costs for large IT migration programs, as well as differentiate itself from the competition to improve sales win rates. The sales and delivery teams used ReadyWorks to quickly analyze their prospect's environment and provide a defensible estimate of the work required to modernize their infrastructure.

ReadyWorks allowed the sales teams to show a prospect, typically within a few days, information about their estate that hadn't had before. Armed with this information, the sales and delivery teams were able to develop proposals that were far more robust than their competitors.

Outcomes

- Revenue growth.
- Reduced program delivery costs by 30%.
- Faster evaluation, project scope determination, and estimate creation.
- Increased client confidence during sales process.
- Faster delivery of customer programs.

Royal Bank of Canada executes seamless data center migration

Faced with a looming deadline to vacate its New York data center, RBC wanted a better process to manage the migration of the data center to three separate facilities including a private cloud, a backup data center, and a co-location facility.

With more than 200 applications, 2500 physical and virtual servers, 200 databases in a mixed OS environment, and 87% of hardware reaching end of life (EOL), the bank needed an accurate, real-time, comprehensive view of its environment including servers, storage, applications, workloads and users.

They needed a way to visualize all the interdependencies to determine what should be moved, what should be re-architected, and what should be retired. RBC used ReadyWorks to automate the entire program and completed the migration on schedule and without any major disruption of services.

Outcomes

- Condensed the project timeline by 30%.
- Reduced project management costs by 40%.
- Exited legacy data center prior to lease expiration.
- Replaced or retired 87% of hardware.
- Modernized the data center architecture across Server, Network, and Storage.



Take your service delivery to the next level.

See how. Schedule a demo today!



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About ReadyWorks

The ReadyWorks platform was created by a team of engineers and project managers that have been delivering migrations and transformations to enterprises for the last 20 years. Knowing the challenges, pitfalls and risks that repeatedly cause delays and increase costs, we created a better path forward.

[Learn more at ReadyWorks.com](https://www.readyworks.com)